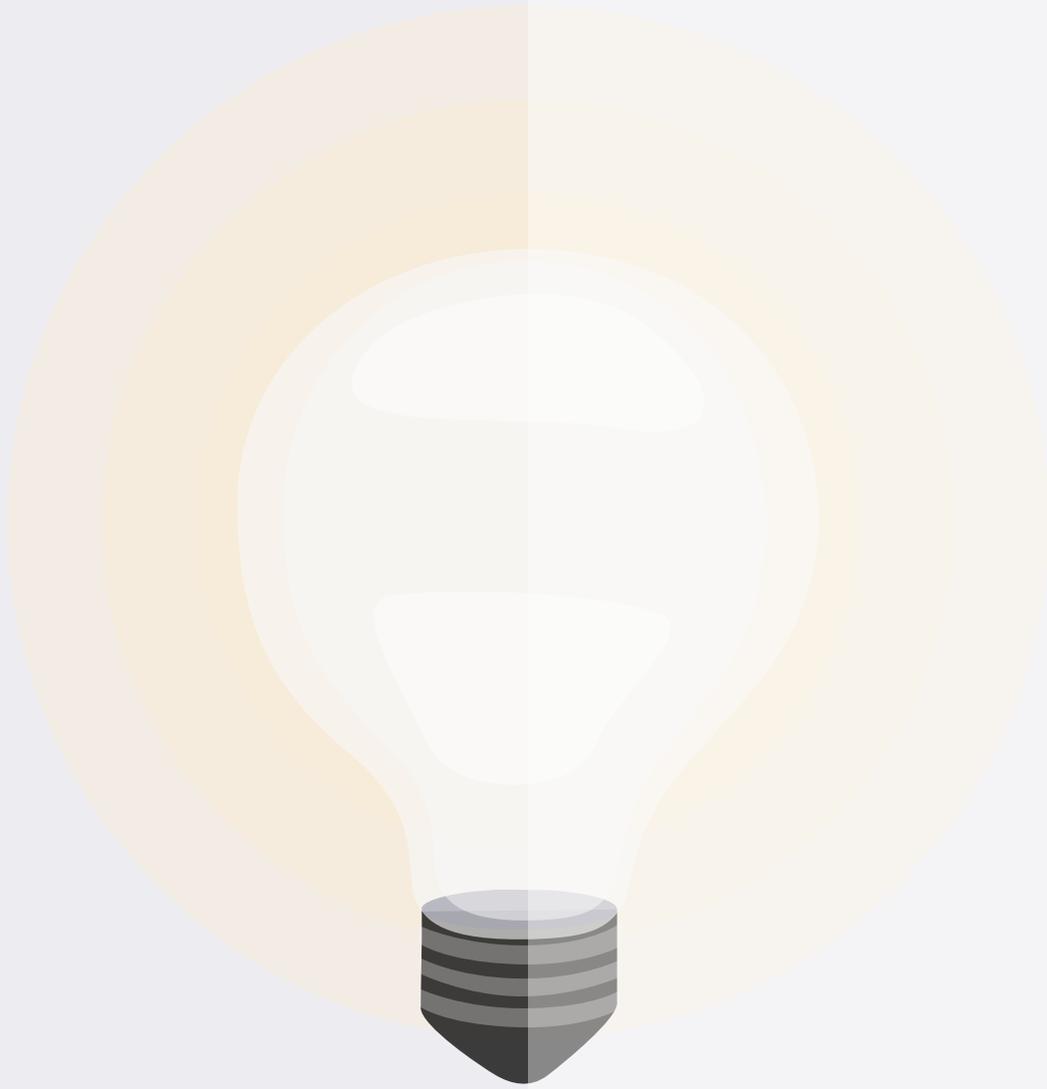


PRONTO
SOFTWARE



Welcome to Pronto
Find your moment

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740 Solutions Overview: Welcome to Pronto

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Disclaimer

This document contains statements related to our current and future developments that may constitute forward-looking statements. They are subject to change and may be available in a 740 service pack or future release of Pronto Xi.

Welcome to Pronto

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How we found our moment

A word from our Managing Director

For 40 years we've been helping our clients achieve better business outcomes. In that time we've worked with small and large businesses in Australia and around the world.

Today, our 1,700 customers choose Pronto not just for our industry leading software platform, but for who we are. Proudly Australian and owned by our staff, we're focused on growth through innovation and continued investment in new technology.

One of the reasons for Pronto's success is that we listen to and adapt to customers' needs. We're a mid-market business exporting our product all over the world, and we're honoured to help other Australian businesses do the same.

Headquartered in Melbourne, Australia, we have support offices and consultants across the country. To extend Pronto's services, we have launched the Pronto Cloud, Pronto iQ, and Pronto Woven divisions to assist you with your cloud, business intelligence and digital marketing needs.

Pronto's main Development Centre is based alongside the head office in Melbourne. Our sharp focus on R&D has seen investment in bold initiatives to move ahead of the times and provide solutions that solve tomorrow's problems. We maintain stable, long-term technology relationships while remaining fiercely independent, providing you with the best in IT innovation.

When you choose Pronto, you're choosing a partner with decades of innovation experience and customer focus. We're here to help you grow your business today, and we'll be here to help you take it to the next level tomorrow.

Chad Gates
Managing Director,
Pronto Software



Automotive



Chemicals



Facilities



Hardware



Utilities



Retail



Service



Construction



Manufacturing



Mining



Wholesale



Industrial Machinery



Newton didn't discover gravity the moment an apple landed on his head

If Newton hadn't been prepared for this exact moment, he mightn't have considered gravity at all. In fact, if his head hadn't been so full of math and physics, a falling apple could have just meant lunch.

Great moments in history are retold as moments of serendipity; chance encounters with exceptional consequences. In fact, this often couldn't be further from the truth. Great breakthrough moments are exactly that — a breakthrough. The moment when all of the hard work pays off, and the last piece of the puzzle falls into place.

They're the exact point where perspiration meets inspiration: a shift of perspective that makes the obscure obvious, and the impossible possible. Usually, all the elements for success are already there, they simply need to be revealed.

At Pronto, we believe that we can help you use the hard work you've already done to achieve incredible things. Our business management software is designed to give you easy and immediate insight into the innermost workings of your company, allowing you to make critical decisions quickly, and with confidence.

Pronto Xi is modular, which means you can build it around your business – not the other way round. Our staff and trusted global network of resellers are trained to listen to your requirements, ensuring they deliver a package that's complete, accurate and cost-effective because it's been designed specifically for you.

Our modules can be configured to complement just about every aspect of your business. No matter what your industry, we can help you examine your business in more detail – so you can increase productivity, lower costs and simplify tasks.

As your business grows, so too does the software running it – constantly adapting to new challenges to reveal new insights. So whether you're expanding your workforce or improving your workflow, Pronto Xi grows to accommodate. One system, every step of the way.

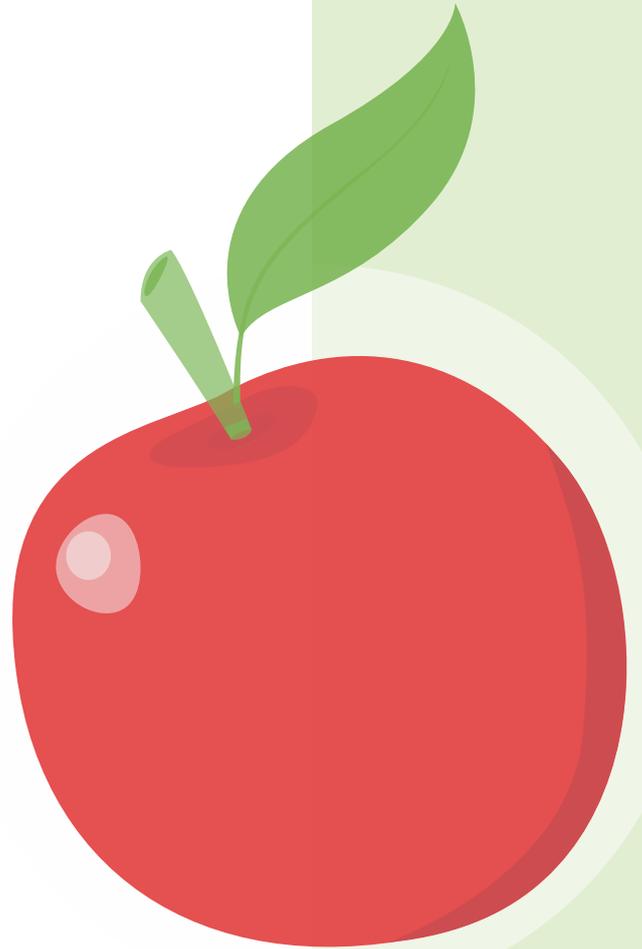
Find your moment

We develop software that helps you achieve moments of surprise and delight more often, so your needs lie at the heart of everything we do. We're committed to listening and learning as much as we can about your business, so we can understand exactly how we can help.

We have 40 years experience helping businesses over a wide range of industries across the world, and it shows. All of our products are backed by adaptable and dependable support and service. Our friendly, experienced people are always on hand to help, and our online web portal shares insights and information from around the globe, 24 hours a day.

We're proud of our reputation for working with our customers to make sure that their software stays not just up to date, but up to the moment.

By tailoring our fully integrated Pronto Xi product to suit your exact business needs, we can reveal parts of your business you never knew, and give you the control to take your business to places you never imagined.



About Pronto Xi

Getting to know you

Your business relies on tools that help to increase productivity, lower costs and simplify tasks. Instead of the market-standard one-size-fits-all approach, Pronto Xi will be configured in the way that's best suited to your business.

Start with our core offering of business basics, add the competencies that suit your requirements, and discover insights with intelligence built on IBM Cognos technology.

Core offering

Let's start with the basics

Ben Franklin said, "in this world nothing can be said to be certain, except death and taxes"; in business, things are a little more complex. No matter what your trade, size, or market, there are certain things you're going to need to take care of. From listening to businesses across the globe, we've developed the fundamental platform for Pronto Xi; a core framework that can expand and grow as you do.

Using Pronto Xi, you can establish a comprehensive general ledger, take command of tricky paperwork, optimise your supply chain, and more. You'll get instant insight into your business and be able to make crucial business decisions with confidence.

Additional competencies

Flex and grow

Our customers are as diverse in their fields as they are in their size. From our lasting relationships with clients in almost every industry, we've developed a comprehensive suite of competencies that encompass almost any facet of business. With the support of our Pronto experts, you can pick and choose the exact modules that suit your business. Furthermore, we can adapt our modules to suit your needs, so you can be sure you're getting the most out of Pronto Xi, as well as your business.

Whether you're a small local business, global manufacturer or anything in between, our diverse competency set gives you everything you need to have your business running smoothly.

Extra intelligence

Boost your business IQ

When juggling the myriad demands of a business, it's easy to overlook the finer details — and even easier to miss the bigger picture. Sometimes the answers to your biggest problems are lost in complex or repetitive data; sometimes your biggest problems are themselves obscured by an inability to pull back and see the big picture.

Built on IBM Cognos technology, our integrated Business Intelligence (BI) modules reveal unique business insights, from broad overview to minute detail. Trusted by over 23,000 leading companies around the world, Cognos gives you instant access to a range of tools to better analyse your business through a single, easy-to-use interface.

It can even be accessed online, giving you access to information at the moments you need it most.

Our analytics, fine-tuned to your exact requirements, work hard to uncover the numbers and patterns that inform the most crucial business decisions.

Technology

Platform

- Core platform
- Web interface
- Enterprise security
- Forms management
- Tasks & Alerts
- API integration platform
- Developer tools

Deployment

- Cloud ERP
- On premises

PRONTO xi

Competencies

Financials

- General Ledger & Fixed Assets
- Accounts Receivable
- Accounts Payable
- Resource Management
- Payroll & Employee Portal

Distribution

- Inventory
- Sales
- Purchasing

Sales & Marketing

- Point of Sale
- eCommerce
- Repairs
- CRM
- Mobile Sales & CRM

Supply Chain

- Warehouse Management System
- Distribution Requirements Planning
- Advanced Forecasting
- Electronic Data Interchange
- Radio Frequency
- Scanpack
- Catalogue

Asset & Facility

- Project
- Service
- Service Scheduler
- Mobile Service
- Service Connect
- Maintenance Management
- Rental

Manufacturing

- Shopfloor
- Planning
- Scheduler
- Laboratory
- Quality Management

Intelligence

Applications

- BI Essentials
- BI Administration
- BI Manager
- BI Designer
- BI Schema Manager

Visualisation

- KPI Workspaces
- Reports
- Mobile BI

Data

- KPI Library
- Reporting data packages
- Data Quality Management
- Data Intelligence
- Analytics Cubes

Competencies

The tools of your trade

You can easily select individual modules from our competency set to adapt to your unique needs.



Foundation

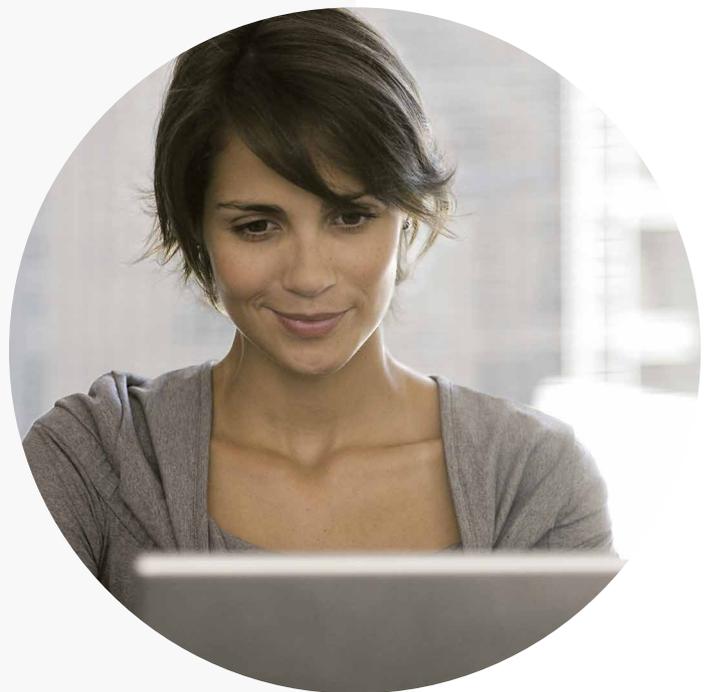
A platform to build on

To run as cleverly and seamlessly as they do, all of the modular Pronto Xi Enterprise applications depend on a core infrastructure that's virtually bulletproof.

It begins with the 'nuts and bolts' that allow the system to operate: the relational database, the operating systems, the Pronto Xi Runtime; and the web interface, which is the portal to Pronto Xi applications.

For added flexibility and choice of connectivity, Pronto Connect offers industry standard RESTful APIs that allow web, mobile and others applications to access Pronto Xi data via web services. This opens the door to integration opportunities, allowing you to transform you Pronto Xi solution into a platform of connected applications with the reliability and transactional performance of Pronto Xi at its very core.

With a rich Applistructure layer, you can make Pronto Xi the perfect fit for your unique business needs. Set up system alerts, define system tasks, create information 'data grids' that can be used as part of a particular business process, customise screens with the most important information for your operations.



Take control of day-to-day Administrator tasks – from performing backups and setting network protocols to defining roles and security settings – with complete ease.

Developer Tools are available for businesses that want to do their own customisation, including the Rapid Application Development (RAD) and a Software Development Kit (SDK).



Financials

A system you can count on

Pronto Xi's powerful transaction engine integrates all your financial activities into a single control centre, giving you the power to manage your finances from the same place.

Achieve perfect balance with the fully integrated General Ledger, and get the complete financial picture of your business and its operations with automatic posting of transactions from sub-ledgers including Accounts Receivable, Accounts Payable and Inventory. It even takes care of your payroll, including full-time, part time and casual employees, hourly rates and annual salaries.

By presenting the financial outcome of your organisation's activities, Pronto Xi Financials gives you the crucial insights and information necessary to monitor and maintain your bottom line.



Distribution

Everything to everyone

Keep the heart of your supply chain healthy with Pronto Xi Distribution.

Easily handle all aspects of your sales ordering and automatically update your stock and inventory levels.

Get a clear picture of inventory across all of your business's locations with real-time tracking of stock levels and movement.

Keep a keen eye on the stock coming in and out of your door with the Sales and Purchasing modules. Automatically allocate backorders and stock replenishment, calculate freight, and track despatch across multiple countries and currencies, all while having full access to your history.



Sales and Marketing

Make money talk

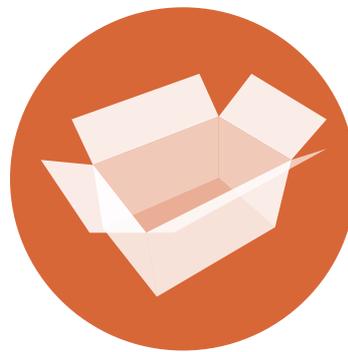
Keep your Omni-Channel initiatives and ecosystem in clear focus. From Point of Sale and eCommerce to nurturing customer relationships with CRM, you'll be able to make sure your customer service stays top of mind.

Our Mobile Sales app manages all aspects of your prospective and existing customer relationships, clearly showing you who will need the most attention in the future, driving customer satisfaction and repeat business.

Increase lane throughput with powerful Point of Sale software, and let your staff focus on customer service.

Take your business online with our easy-to-use eCommerce portal, and create a secure, reliable and simple shopping experience for customers around the globe.

Maintain the highest quality customer service by keeping on top of warranty claims and repair requests.



Supply Chain

Moving right along

With seamless co-ordination and integration of your product, information and distribution network, you'll not only keep track of your supply chain as it stands, you'll be able to forecast where it's going in the future.

Automate supplier priorities, lead times and inventory targets to make sure your supply always matches your demand.

Keep tabs on your sales and despatch processes with a state-of-the-art wireless, paperless scanning system.

Optimise your supply chain planning with accurate, real-time inventory management and analysis, designed to help understand trends and reveal insights into your future demand.

And ensure optimum efficiency with an extended warehouse and inventory management system that affords automatic allocation of incoming goods to locations, efficient picking, automatic replenishment, despatch confirmation and location control of warehouse stock.



Asset and Facility Management

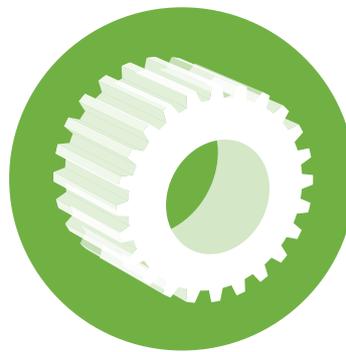
Simplified services

Manage the life cycle of your service calls efficiently with a clear view of resources and customer issues, and share call information with customers through a user-friendly web portal.

With Pronto Xi Mobile Service delivering call out details from head office to technicians on the road, your team arrives better prepared. Manage day-to-day engineer activities, capture parts used, finalise the support call and take payment, all on a mobile device.

Manage projects with a fully integrated Project Management solution. From tender stage to project delivery, Pronto Xi Project manages all resources, tasks, and milestones so you can focus on exceptions.

Reduce asset failure rates and maintenance costs with Pronto Xi Maintenance Management. Monitor detailed maintenance schedules to extend equipment life expectancy, ensuring your assets are optimised.



Manufacturing

Make more with less

Take control of quality with our flexible suite of manufacturing tools, designed to cater to almost any production technique from Make to Stock through to Configure to Order. From trimming the fat on the factory floor to bulking up production volume, you can ensure your operations are ship-shape.

Plan your production properly with paperless reports of manufacturing resources and raw materials, and comprehensive feedback on consumption and production results.

View your entire operations at a glance and adapt production routing to maximise your manufacturing resources. Gain better insights into how resource capacity impacts your production requirements and reduce product cycle time to meet your deadlines.

Support continuous improvement and quality management through tighter process control to meet your certification requirements.

Intelligence

Get a clear picture of your business performance

You can select individual intelligence modules to reveal issues and opportunities within your business.

Pronto Xi Business Intelligence puts powerful business insights at your fingertips. Combining dynamic Key Performance Indicators (KPIs), dashboards and the ability to create your own custom reports, Pronto Xi Business Intelligence is helping you dig deeper into any aspect of your operations.

Pronto Xi Business Intelligence is designed to be user-friendly, so there are no barriers to retrieving the information you need.

Having the right insights available when you need them allows you to make better decisions more quickly, and empower staff to act based on real-time data visibility.





Applications

Unlock deeper insights

Pronto Xi Business Intelligence is powered by IBM Cognos Analytics, offering an industry leading Business Intelligence platform.

Complementing IBM Cognos are a range of Pronto Xi applications developed to take your data analysis to new heights.

Our business intelligence platform means you have access to better insights, faster:

- Out-of-the-box operational and financial reports
- Integrated data model for to easily build your own custom reports and dashboards
- Access to Business Intelligence applications provided to all Pronto Xi users

Additionally, Cognos Mobile BI provides an interactive and secure environment for viewing and analysing data on compatible smart devices.



Visualisations

See between the lines

Pronto Xi Business Intelligence is packed with data visualisation tools, providing you a clear picture of your business performance.

Stunning dashboards and KPI widgets are easy to create and customise, giving you a powerful view across your business.

Charts and reports are available straight out-of-the-box, or configured to suit your unique requirements. A range of display options are available to best demonstrate your data, and you can easily share your findings with others.



Data

Better data. Better decisions

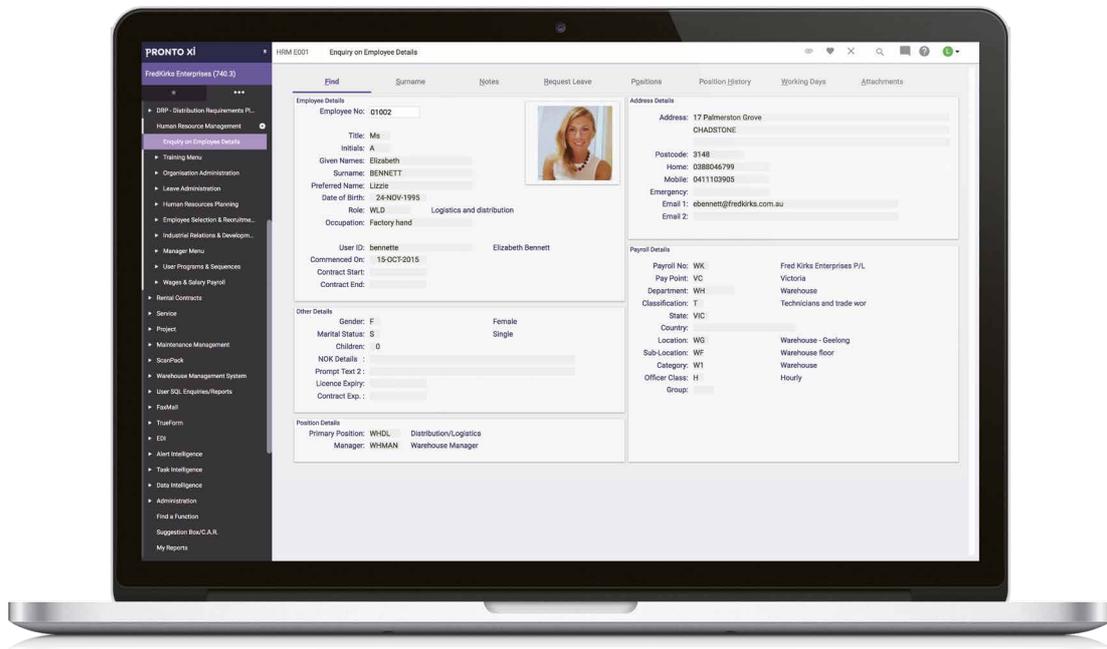
Behind the rich visualisations available in Pronto Xi, a vast amount of data drives the reports you use to make decisions every day.

Whether accessing KPI snapshots via Workspaces, or building real-time reports from transactional data, Pronto Xi can deliver all the answers you're looking for.

Finally, ensure the quality of your data with Pronto Xi Data Quality Management (DQM). DQM ensures the integrity of your data through periodic scanning of records, followed by user alerts and suggested actions.

The Pronto Xi web interface

Live on the net



Designed for the user

Our innovative approach to User Experience (UX) design is all about simplifying processes and making you more productive. Using modern web technologies, we now deliver a fast and responsive interface that's accessible no matter where you are or what device you're using.

Designed for user delight

Although modernised, the web-based UI retains the familiarity of Pronto Xi. Navigating screens and menus, entering and viewing data, running reports, and configuring user preferences and favourites are all straightforward. Differences in data entry needs are catered for, whether you're using a keyboard and mouse or a touch-screen mobile device.

Whichever Pronto Xi modules you are using, there is a consistency in format and function that makes learning new modules quick and easy.



Full Pronto Xi within a web browser



Elegant and intuitive to navigate



Supports personalisation and shortcuts



Increased user productivity



Quick to learn and easy to use



Available on a range of devices



Stateful and secure connection between web interface and server



Web socket technology delivering real-time, field-level validation and entry



HTML5 and CSS3



Latest web UX methodologies

Highly accessible

Using a web-based UI means you can do what you need to do, when you need to do it, from anywhere and without any software installation.

For system administrators, rolling out new client updates, or adding additional system users is more straightforward. And both desktop-based and web-based UIs can be deployed at the same time.

Fast, faster, pronto

There are few functional differences between the web interface and the desktop Pronto Xi Enterprise Client. Innovative web-socket technology provides a real-time connection between the browser and the Pronto Xi database.

Consistent with the desktop-based Pronto Xi Enterprise Client, data entry validation happens at a field-level in real time, not at the end once the form is submitted. Not only does this avoid any lag time and data re-entry, it also ensures that business process rules are followed during a transaction, making the user more productive and helping them to complete their tasks as efficiently as possible.

Pronto Services

Switched-on support

Get the most out of your Pronto Xi system with our comprehensive support team leading the way

Our consulting team will guide the implementation of your Pronto Xi system from start to finish. Our consultants have a wide range of practical business experience across a variety of technologies and industries, so you can be sure you're talking to someone in the know. Armed with analytical skills to properly understand the nuances of your business, they're ready to adapt your new business management software and reveal what it can do for you.

We use our proven implementation framework to make sure your system is installed on time and on budget. This starts with a detailed project plan to map out the schedule and get everyone on the same page. This typically includes:

- Project management
- Loading Pronto Xi on to your servers or in the cloud
- Matching Pronto Xi to your business processes (including forms and report design)
- Converting data from your existing systems
- Staff training (or being on-hand if you prefer to use internal trainers)
- System tests
- Unique interface building and customisation

Before handing over the reins we'll help you carry out testing of your new system. This includes running business simulations to resolve any potential issues, building clear, bespoke user interfaces and making any necessary final amendments or customisations.

Finally, we're there to assist you through the go-live process, taking you right up to the moment you've truly got full control over your business.

Getting things started

We have a tried and tested framework to ensure Pronto Xi is up and running as efficiently as possible. We call it the Pronto Implementation Methodology, or PIM. It's a great way to make sure we deliver your new Pronto solution on time and on budget.

We start by working with you to establish a cooperative and controlled project charter document. This document will help us achieve the correct timing and sequence of implementation processes, and let you know when you can expect tasks to be complete.

Detailed checklists ensure tasks are carried out according to the project plan. And we'll produce regular reports that will allow you to monitor and track progress.

Over the years our methodology has proven not only to make the implementation process easier, but also drastically reduce the risks usually associated with such a business-critical project.



Training

PIM also identifies your training needs based on the Pronto Xi modules being installed, how they'll be used and by whom. Training is also available post-installation for new staff or those moving into new areas of Pronto Xi.

Information about available classes, including dates, locations and registration are posted for registered users on our internet knowledge base. Classroom courses can be organised either as public training or on-site company-specific training for your business.

Ready for anything

We know that in our business, there's no such thing as 'one size fits all'. Our team are always looking for new ways to adapt our product to best benefit your business, and then delivering those enhancements as quickly as possible. The architecture of Pronto Xi is designed to accommodate these customised enhancements when upgrading to new releases in the future.

Always on hand

Your Pronto Xi installation will be backed by comprehensive ongoing support that's always ready to listen and adapt to your needs. Our support services include a dedicated help desk and online knowledge base, as well as fixes and workarounds for software issues.

Our staff members have practical experience across a range of industries, company roles and Pronto Xi modules. They've gained experience as software users, accountants, warehouse managers, production managers, administrators and project managers. This means you'll always be connected with a qualified staff member who understands the specific needs and requirements of your business.

Leave IT to us

Let us take care of your IT system, so you can concentrate on your core business. Pronto's cloud and hosted solutions provide custom service packages that will see us manage, monitor and maintain your IT infrastructure.

Offering enormous flexibility to adapt or scale system software, our solutions can provide your company with the specific tools you need to do business. And with a simplified, easy-to-use IT set-up, it can also help you to save on overheads.

One step ahead

Our maintenance agreements give you full access to future product upgrades, new features and enhancements developed for Pronto Xi.

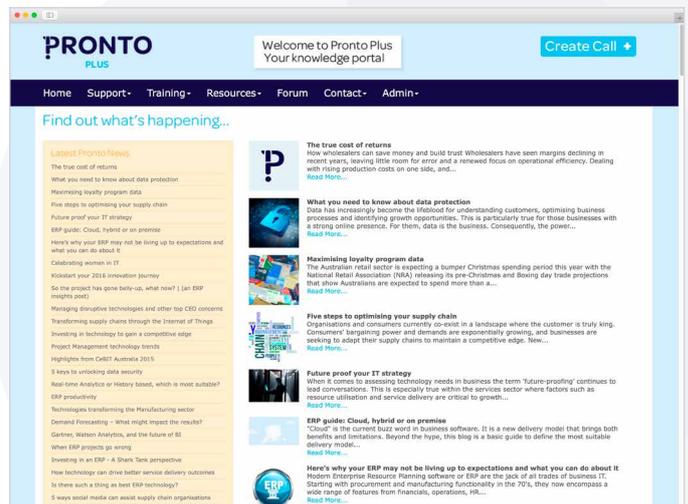
Wealth of knowledge

In addition to our dedicated help desk we also offer a range of online tools to help you quickly find answers to your support questions.

Our web support resources are continually updated to include news, user forums and handy hints, as well as full product manuals, release notes and fixed-readiness information.

Our forums give you access to a community of Pronto users, developers and help desk staff, giving you insight into Pronto products and services from across the board.

You can log and track your service calls on the web. You'll be sent an email confirmation including your call number so you can follow its progress online in real time.







The right call

We're always ready to adapt Pronto Xi to perfectly fit your unique requirements.

For more information on what we can do for your business, contact us at 1300 PRONTO (1300 77 66 86) or find us at: www.pronto.net



info@pronto.net
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Find your moment: www.pronto.net

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-  [youtube.com/ProntoSoftware](https://www.youtube.com/ProntoSoftware)

Tailor-made business software solutions.

Pronto Software has been developing award-winning business management software for 40 years. With in-built intelligence, flexibility and an easy-to-use interface, its flagship product, Pronto Xi, enables users to discover rich business insights.

Pronto believes in the power of actively listening to clients, adapting our product to meet their needs and finally revealing the best solution. It's how we continually surpass client expectations, delivering moments of utter surprise and delight.