

PRONTO-Xi

Mobile Sales



PRONTO-Xi
ENTERPRISE MANAGEMENT SYSTEM
Mobile Sales

Stand Out from your competitors. Offer customers superior service while slashing the cost of supporting your mobile sales force.

PRONTO-Xi Mobile Sales allows your field sales staff to record orders, check stock availability and review customer status using portable mobile devices.

Mobile Sales gives your staff access to PRONTO-Xi via an interface specifically designed for mobile devices such as Personal Digital Assistants (PDAs), PC Tablets and Laptops. Fully integrated with PRONTO-Xi, Mobile Sales reduces re-keying errors and duplicated paperwork.

Make Your Sales Staff More Productive

With PRONTO-Xi Mobile Sales, your staff can focus on selling products, keeping customers informed and ensuring their needs are met.

Paper based sales orders are error prone and time consuming.

Re-keying data is a duplication of effort. Mobile Sales eliminates such manual processes, resulting in faster deliveries, improved customer satisfaction and increased staff productivity.

Your field sales teams have access to:

KEY BENEFITS

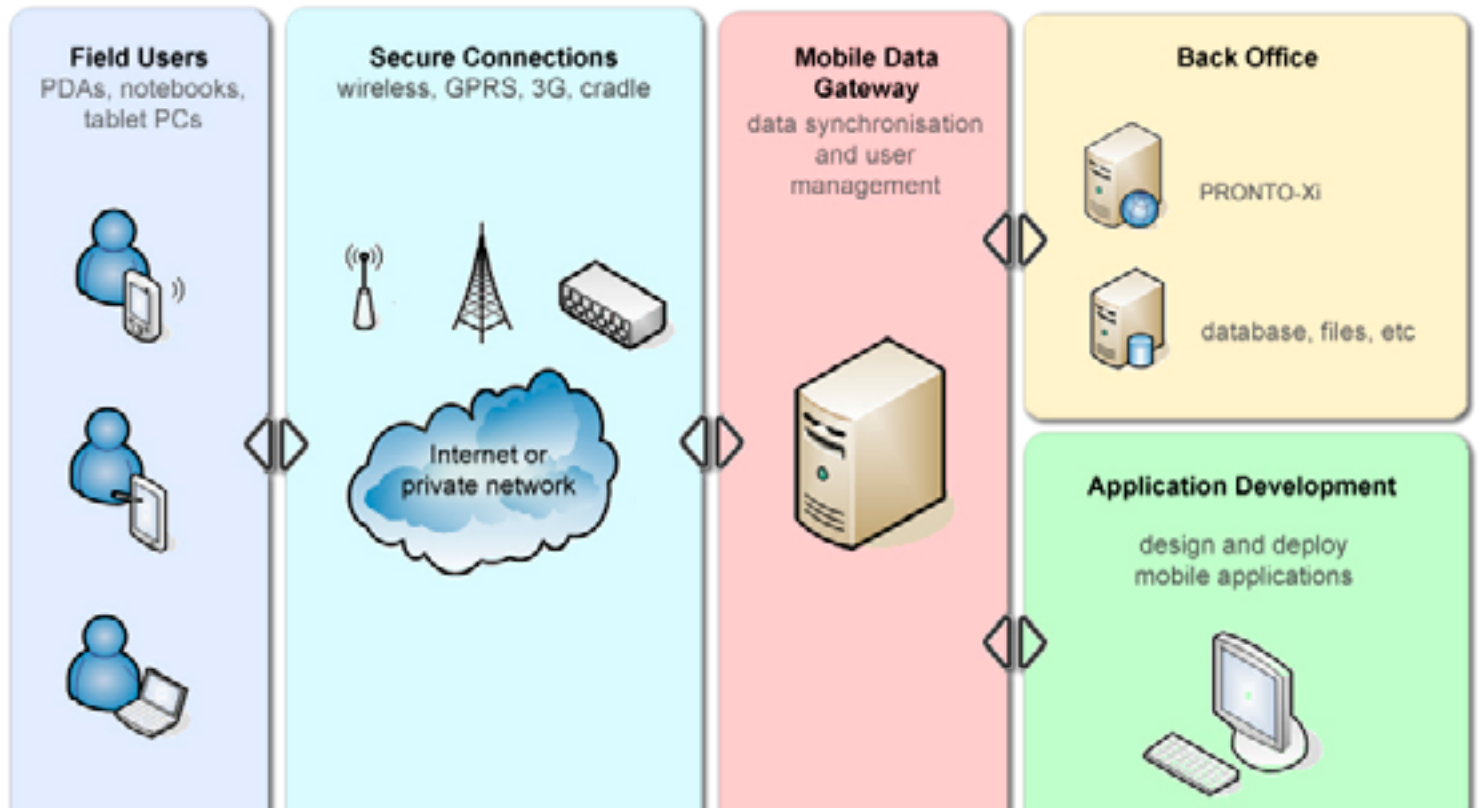
- ◆ Removes duplication of effort. No unnecessary re-keying of orders
- ◆ Improve customer service and staff productivity
- ◆ Wide choice of hardware
- ◆ Robust framework

- ◆ Vital information, such as current pricing and stock levels;
- ◆ Detailed customer information including credit status;
- ◆ The option of using a barcode reader to speed up order placement.

Reduce Your Cost of Sales

Mobile Sales transmits sales orders directly from the mobile device to PRONTO-Xi without human intervention. With this elimination of human error, costs associated with customer complaints and returns are sharply reduced.

Faster information flow from the field improves inventory control. Enhanced visibility of the sales pipeline optimises forecasting and procurement decisions.



WHY PRONTO-Xi MOBILE SALES?

Application Features

- ◆ Application Features
- ◆ Easy order entry
- ◆ Order quantities by different units of measure
- ◆ Better inventory control
- ◆ Current pricing and stock levels
- ◆ Optional price override for particular Sales Representatives
- ◆ Displays current Customer information including their credit status
- ◆ View sent and unsent orders
- ◆ Customer details and outstanding account balances
- ◆ Optional barcode reader for faster order placement (requires a compatible barcode scanner)

Offline Operation

- ◆ Fully functional where ever you are
- ◆ Synchronise when it suits you and as often as you like
- ◆ Reduced data transmissions for usage over internet connections

System Interfaces

- ◆ Simple interfacing to PRONTO-Xi system
- ◆ No need for user intervention or third-party products to retrieve or forward data
- ◆ Ability to retrieve data from other data sources

**AWARD
WINNING**

Winner of the Motorola
Enterprise Mobility 2007
APAC Partner Ecosystem
Award with SkyWire
(Australia) Pty Ltd

Benefits of a Mobile Solution

PRONTO-Xi Mobile Sales keeps your staff selling irrespective of their location. Handheld devices are ideal tools for a mobile sales force on the move.

Mobile devices are portable and are cost effective. They can double as a calendar, phone (with built in communications) and e-mail device. The devices require minimal training and can have built in barcode scanners, speeding up the input for sales orders.

...so easy to work with™

Mobile Sales is a solution which streamlines your sales processing and offers greater freedom to your sales staff.

Mobile Sales can use multitude of mobile network capabilities. Orders can even be taken without a network signal available. It will also work for devices without built in communications, allowing for connection through dial-up modem or local network.

With automatic application deployment, your mobile devices don't need to come back to your IT department for updates. The framework is designed to make customisation of the interface easy and fast; so you can tailor the system to your specific business needs.



Technical Information

Mobile device requirements - PDA

Platforms supported

- Windows Mobile 6
- Windows Mobile 5
- CE.Net Devices
- Pocket PC 2003

Hardware requirements

- CPU: 206MHz ARM or better
- RAM Memory: 32MB (64MB recommended)
- ROM Memory: 64MB (128MB recommended)

Screen resolution

- 240 x 268 minimum (240 x 320 recommended)

Device databases supported

- Microsoft SQL Server CE

Mobile device requirements - PC

Platforms supported

- Windows (NT, 2000, 2003, XP, Vista)

Hardware requirements

- CPU: 2.0GHz or better
- Memory size: 256MB minimum
- Hard Disk size: 25MB available

Device databases supported

- Microsoft SQL Server (2000 or 2005)
- MSDE
- Microsoft Access (2000 or higher)

Data transmission

TCP/IP based networks

- 3G
- GPRS
- WLAN
- PC's network connection (via ActiveSync)

Mobility server requirements

Hardware requirements

- CPU: 2.0GHz or better
- Memory size: 1GB (2GB recommended)
- Hard Disk space: 10GB available

Platforms supported

- Windows (NT, 2000, 2003, XP and Vista)

Databases supported

- Microsoft SQL Server (2000 and 2005)
- MySQL

PRONTO-XI interface

- PRONTO-Xi version 650.1 or above
- Pronto Integration Engine (PIE)
- Pronto eXtensible Connector version: 1.0



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As a leader in the enterprise software services industry, PSA Inc., is known for its dedication, professionalism and its comprehensive business knowledge. PSA specializes in providing value added business solutions that are aligned with its clients' goals and expectations.

Experienced resources are at the foundation of the PSA organization. With over 300 years of combined experience, our resources have worked in every phase of the enterprise software cycle while also providing 'Best Practices' expertise that remains unmatched in the industry.

PSA is proud to have assisted hundreds of businesses across Canada and the United States in reducing operating costs, improving operating efficiencies and gaining competitive advantages in their marketplaces.

